# Overview of Financial Results for the Fiscal Year Ended March 31， 2016 

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Statement of Operations and Balance Sheets

# 1. Summary of Financial Results for the Fiscal Year Ended March 31, 2016 

|  | (Unit: JPY in billion) |  |  |
| :--- | ---: | ---: | ---: |
| Gross Operating Profit | $2016 / 3(\mathrm{~A})$ | $2015 / 3(\mathrm{~B})$ | $(\mathrm{A})-(\mathrm{B})$ |
| Net Operating Profit | 109.2 | 113.2 | $\triangle 3.9$ |
| Ordinary Profit | 91.6 | 96.2 | $\triangle 4.5$ |
| Net Income | 42.7 | 120.4 | $\triangle 77.7$ |
|  | 42.7 | 126.1 | $\triangle 83.4$ |
|  | $2016 / 3(\mathrm{~A})$ | $2015 / 3(\mathrm{~B})$ | (Unit: JPY in billion) |
| Loans and Bills Discounted | $13,540.6$ | $14,432.9$ | $(\mathrm{~A})-(\mathrm{B})$ |
| Loans and Bills (in Foreign Currencies) | $12,067.6$ | $12,619.5$ | $\triangle 892.2$ |
| USD equivalent of loans in <br> foreign currencies (USD in billion) | 107.0 | 105.0 | $\triangle 551.8$ |
| Guarantees | $2,464.7$ | $2,572.3$ | 2.0 |
| Total Assets | $17,580.6$ | $18,463.8$ | $\triangle 107.6$ |

- Net Operating Profit decreased by JPY4.5 billion compared to FY2014.
- Ordinary Profit decreased by JPY77.7 billion compared to FY2014 due to Provision of Allowance for Loan Losses and Loss on Investments in Partnership, etc.
- Net Income decreased by JPY83.4 billion compared to FY2014.
- Loans and Bills Discounted decreased by JPY892.2 billion due to a decrease in loans in JPY and a reduced yen-equivalent value of loans in foreign currencies caused by yen appreciation.


## 2. Statement of Operations: Comparison with FY2014

|  | 2016/3(A) | 2015/3(B) | Unit: JPY in billion $(\mathrm{A})-(\mathrm{B})$ |
| :---: | :---: | :---: | :---: |
| Gross Operating Profit | 109.2 | 113.2 | $\triangle 3.9$ |
| Interest Income | 90.0 | 76.8 | 13.1 |
| Fees and Commissions | 20.4 | 33.8 | $\triangle 13.3$ |
| Other Profit | $\triangle 1.1$ | 2.5 | $\triangle 3.6$ |
| Operating Expenses ( $\triangle$ ) | $\triangle 17.6$ | $\triangle 17.0$ | $\triangle 0.6$ |
| Net Operating Profit (Actual base) | 91.6 | 96.2 | $\triangle 4.5$ |
| Provision of Allowance for Loan Losses | $\triangle 52.7$ | 13.3 | $\triangle 66.1$ |
| Other Profits and Losses | 3.8 | 10.8 | $\triangle 7.0$ |
| Recoveries of Written-off Claims | 0 | 0.1 | $\triangle 0.1$ |
| Gain on Sale of Stocks | 1.7 | 0 | 1.7 |
| Gain on Investment in Partnership | 1.9 | 10.6 | $\triangle 8.7$ |
| Other | 0.1 | 0.1 | 0 |
| Ordinary Profit | 42.7 | 120.4 | $\triangle 77.7$ |
| Extraordinary Profits and Losses | 0 | 5.6 | $\triangle 5.6$ |
| Net Income | 42.7 | 126.1 | $\triangle 83.4$ |

Net Income for FY2015 reached JPY42.7 billion with a decrease of JPY83.4 billion compared to FY2014, due to the following reasons (increase and/or decrease below are in comparison with FY2014):

- Interest Income increased by JPY13.1 billion due to an improved profit margin of interest income in USD and to an increased yen-equivalent value caused by yen depreciation during fiscal year;
- Fees and Commissions decreased by JPY13.3 billion due to a downturn of loan origination fees which increased in FY2014;
- Provision of Allowance for Loan Losses was accounted for JPY52.7 billion due to lowered status of some borrowers;
- Other Profits and Losses decreased by JPY7.0 billion due to a Gain on Investment in Partnership;
- Extraordinary Profits and Losses decreased by JPY5. 6 billion due to a profit fall in reaction to the approval of return of the past substitutional part of welfare pension fund which was recorded in FY2014.


## 3. Balance Sheet (Assets): Comparison with FY2014

|  | (Unit: JPY in billion) |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2016/3(A) | FY2015/3(B) | (A)-(B) |
| Total assets | 17,580.6 | 18,463.8 | $\triangle 883.1$ |
| Cash and due from banks | 1,220.1 | 850.4 | 369.6 |
| Securities | 236.6 | 261.7 | $\triangle 25.1$ |
| Loans and bills discounted | 13,540.6 | 14,432.9 | $\triangle 892.2$ |
| Of which USD equivalent of loans in foreign currencies (USD in billion) | 107.0 | 105.0 | 2.0 |
| Other | 286.7 | 461.7 | $\triangle 175.0$ |
| Customers' liabilities for acceptances and guarantees | 2.464 .7 | 2,572.3 | $\triangle 107.6$ |
| Allowance for loan losses | $\triangle 168.2$ | $\triangle 115.4$ | $\triangle 52.7$ |

Total assets reached JPY17,580.6 billion, a decrease of JPY883.1 billion in comparison with FY2014, due to the following reasons (increase and/or decrease below are in comparison with FY2014):

- Securities decreased by JPY25.1 billion due to sales and redemption of stocks;
- Loans and bills discounted decreased by JPY892.2 billion due to a decrease of loans in JPY and to a reduced yen-equivalent value of loans in foreign currencies;
- Customers' liabilities for acceptances and guarantees decreased by JPY107.6 billion due to the number of expiration guarantees exceeding that of new guarantees.


## 3. Balance Sheet (Liabilities and Equities): Comparison with FY2014

| (Unit: JPY in billion) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2016/3(A) | FY2015/3(B) | (A)-(B) |
| Total liabilities | 15,108.2 | 16,003.2 | $\triangle 895.0$ |
| Borrowed money | 9,438.4 | 9,425.3 | 13.1 |
| Bonds payable | 2,668.5 | 3,049.4 | $\triangle 380.9$ |
| Other liabilities | 529.4 | 949.7 | $\triangle 420.3$ |
| Provision for retirement benefits | 7.0 | 6.3 | 0.6 |
| Acceptance and guarantees | 2,464.7 | 2,572.3 | $\triangle 107.6$ |
| Total net assets | 2,472.3 | 2,460.5 | 11.8 |
| Shareholders' equity | 2,363.1 | 2,384.0 | $\triangle 20.9$ |
| Deferred gains or losses on hedges | 104.9 | 63.6 | 41.2 |
| Valuation differences on available-for-sale securities | 4.3 | 12.7 | $\triangle 8.4$ |

Total liabilities was JPY15,108.2 billion and Total net assets was JPY2,472.3 billion, due to the following reasons (increase and/or decrease below are in comparison with FY2014):

- Borrowed money increased by JPY13.1 billion due mainly to borrowings from the Foreign Exchange Funds Special Account;
- Bonds payable decreased by JPY380.9 billion due to the amount of redemptions exceeding new issuances and to a reduced yen-equivalent value of foreign bonds caused by yen appreciation;
- Shareholders' equity decreased by JPY20.9 billion due to Net Income of JPY42.7 billion and to the payment to National treasury (by JPY63.6 billion) out of the net income in FY2014.


## (Appendix) Changes in Foreign Currency Loans

|  | 2014/3 | 2014/9 | 2015/3 | 2015/9 | 2016/3 | \% Change (From 2015/9 to 2016/3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and bills (JPY in billion) | 12,655.4 | 13,578.3 | 14,432.9 | 14,459.6 | 13,540.6 | $\triangle 6.4 \%$ |
| Of which, foreign currencies | 10,691.6 | 11,687.5 | 12,619.5 | 12,834.6 | 12,067.6 | $\triangle 6.0 \%$ |
| \% of foreign currencies | 84.5\% | 86.1\% | 87.4\% | 88.8\% | 89.1\% |  |
| USD equivalent of foreign currencies (USD in billion) | 103.8 | 106.7 | 105.0 | 106.9 | 107.0 | 0.1\% |
| JPY/USD exchange rate | JPY102.92 | JPY109.45 | JPY120.17 | JPY119.96 | JPY112.68 | - |

- The balance of Loans and bills (total of JPY and foreign currencies) was approximately JPY13.5 trillion at the end of March 2016.
- The ratio of Loans and bills in foreign currencies to total loans and bills is on an increase.
- Although Loans and bills in foreign currencies remained almost on the same level compared to $9 / 2015$, the figure decreased by $6.0 \%$ in JPY equivalent due to yen appreciation.
- The majority of the balance of Loans and bills in foreign currencies was denominated in USD, which totaled JPY11,417.5 billion (USD101.3 billion) making up $94.6 \%$ of the total at the end of March 2016.


## 4. Risk-Monitored Loans

(1) Banking Act enforcement regulations standard

|  | (Unit: JPY in billion) |  |  |
| :--- | ---: | ---: | ---: |
| Bankrupt loans | $2016 / 3(\mathrm{~A})$ | $2015 / 3(\mathrm{~B})$ | $(\mathrm{A})-(\mathrm{B})$ |
| Non-accrual loans | - | - | - |
| Past due loans (3 months or more) | 111.4 | 120.4 | $\triangle 9.0$ |
| Restructured loans | 44.7 | 35.9 | 8.8 |
| Total risk monitored loans (1) | 98.7 | 73.7 | 25.0 |
| Total loans and bills discounted $(2)$ | 254.8 | 230.1 | 24.7 |
| Ratio of risk monitored loans $(1) /(2))$ | $13,540.6$ | 14.432 .9 | $\triangle 892.3$ |


| (2) Financial Revitalization Law standard |  |  | (Unit: JPY in billion) |
| :---: | :---: | :---: | :---: |
|  | 2016/3(A) | 2015/3(B) | (A)-(B) |
| Bankrupt and quasi-bankrupt loans | - |  |  |
| Doubtful loans | 111.4 | 120.4 | $\triangle 9.0$ |
| Substandard loans | 143.4 | 109.7 | 33.7 |
| Total disclosed loans (1) | 254.8 | 230.1 | 24.7 |
| Normal loans | 15,799.4 | 16,819.5 | $\triangle 1,020.1$ |
| Total loans and bills (2) | 16,054.2 | 17,049.7 | $\triangle 995.5$ |
| Ratio of disclosed loans ( (1) / (2) ) | 1.59\% | 1.35\% | 0.24\% |

- The balance of Total risk monitored loans (Banking Act base) and Total disclosed loans (Financial Revitalization Law base) increased each by JPY24.7 billion respectively, compared to the end of FY2014, with lowered status of some borrowers.
- The Ratio of risk monitored loans to total loans and bills was $1.88 \%$ ( $0.29 \%$ increase) and the Ratio of disclosed loans was $1.59 \%$ ( $0.24 \%$ increase), both compared to the end of FY2014.

For the Fourth Fiscal Year Ended March 31, 2016
Balance Sheet (as of March 31, 2016)
(Unit: JPY in million)

| Accounts | Amounts | Accounts | Amounts |
| :---: | :---: | :---: | :---: |
| (Assets) |  | ( Liabilities ) |  |
| Cash and due from banks | 1,220,187 | Borrowed money | 9,438,450 |
| Cash | 0 | Borrowings | 9,438,450 |
| Due from banks | 1,220,187 | Bonds payable | 2,668,558 |
| Securities | 236,602 | Other liabilities | 528,890 |
| Other securities | 236,602 | Accrued expenses | 31,815 |
| Loans and bills discounted | 13,540,661 | Unearned revenue | 57,888 |
| Loans on deeds | 13,540,661 | Derivatives other than for trading-liabilities | 375,363 |
| Other assets | 256,188 | Cash collateral received for financial instruments | 63,380 |
| Prepaid expenses | 521 | Lease obligations | 16 |
| Accrued income | 49,807 | Others | 426 |
| Derivatives other than for trading-assets | 43,357 | Provision for bonuses | 516 |
| Cash collateral paid for financial instruments | 162,230 | Provision for directors' bonuses | 6 |
| Other | 273 | Provision for retirement benefits | 7,090 |
| Property, plant and equipment | 27,804 | Provision for directors' retirement benefits | 39 |
| Buildings | 2,882 | Acceptances and guarantees | 2,464,703 |
| Land | 24,427 | Total Liabilities | 15,108,255 |
| Lease assets | 13 | ( Net Assets ) |  |
| Construction in progress | 34 | Capital stock | 1,391,000 |
| Other | 446 | Retained earnings | 972,140 |
| Intangible assets | 2,737 | Legal retained earnings | 929,368 |
| Software | 2,737 | Other retained earnings | 42,772 |
| Customers' liabilities for acceptance and guarantees | 2,464,703 | Retained earnings brought forward | 42,772 |
| Allowance for loan losses | $\Delta 168,262$ | Total shareholders' equity | 2,363,140 |
|  |  | Valuation difference on available-for-sale securities | 4,303 |
|  |  | Deferred gains or losses on hedges | 104,923 |
|  |  | Total valuation and translation adjustments | 109,226 |
|  |  | Total Net Assets | 2,472,367 |
| Total Assets | 17,580,622 | Total Liabilities and Net Assets | 17,580,622 |

For the Fourth Fiscal Year Ended March 31, 2016 Statement of Operations


